

# BCHS



## The Walbrook Building Roll-out

---

At DOC Cleaning, we continuously review our supply chain to ensure clients receive the best possible value while maintaining high standards of quality and reliability.

As part of this commitment, we conducted a comprehensive consumables tender process across several suppliers. Following a detailed evaluation, Bunzl Cleaning and Hygiene Supplies was selected as the most economically advantageous partner.

To support the rollout of this new partnership, The Walbrook Building was selected as an early implementation site.

Located in the heart of the City of London, the building is a prominent commercial office development accommodating a number of high profile tenants. With a steady flow of employees and visitors each day, the building requires a well managed cleaning operation supported by reliable consumables to maintain high standards across washrooms, shared facilities and shared spaces.

This made the site one of the first to implement the new partnership, demonstrating the financial and operational benefits of transitioning to Bunzl. This implementation provided a clear example of how strategic supplier partnerships can deliver measurable value for both clients and site operations.

## Our Partnership with Bunzl Cleaning & Hygiene Supplies

---

Bunzl Cleaning and Hygiene Supplies is one of the UK's leading distributors of cleaning and hygiene products, supporting organisations across a wide range of sectors including commercial offices, retail environments and public spaces.

With an extensive product portfolio and a strong national distribution network, Bunzl provides reliable access to high quality consumables, equipment and sustainable cleaning solutions. Their ability to combine competitive pricing with dependable supply chains makes them a trusted partner for organisations looking to maintain consistent standards across multiple sites.

For DOC Cleaning, partnering with Bunzl supports our commitment to delivering efficient, reliable and responsible services for our clients. Bunzl's scale and expertise allow us to streamline procurement, ensure consistent product quality and access innovative cleaning solutions that support both operational efficiency and sustainability objectives.

This partnership strengthens our supply chain and enables DOC Cleaning to deliver greater value, consistency and long-term cost efficiency across the sites we manage in line with our environmental and sustainable goals.

## The Challenge

---

Consumables represent a significant operational cost within cleaning services, particularly across large commercial buildings with high footfall and daily washroom usage.

At The Walbrook Building, our existing supplier arrangement required review to ensure the contract continued to provide competitive pricing and long term value.

With rising operational costs and increasing expectations around service standards, it was essential to ensure the building's consumables strategy remained both cost effective and operationally reliable.

The objectives of the tender process were to:

- Benchmark consumables pricing across suppliers
- Maintain consistent quality and service standards
- Identify opportunities to improve cost efficiency
- Ensure supply chain resilience for the future

To achieve this, DOC Cleaning carried out a formal procurement exercise analysing supplier pricing, product quality, service delivery and logistical support.



## Testimonial

---



\*\*\*\*

\*\*\*

Edit Name

Job Title

Site/Company Name



## Our Solution

---

Following the evaluation process, Bunzl Cleaning and Hygiene Supplies was identified as the supplier offering the strongest overall value.

Bunzl's proposal provided competitive pricing across the full range of consumables required for the site, while maintaining the service reliability and product quality expected by both DOC Cleaning and the building management team.

Working closely with Bunzl and the building management team, the transition was carefully planned to ensure product consistency, reliable delivery schedules and minimal operational disruption.

The implementation involved transitioning consumables procurement from the previous supplier to Bunzl, ensuring a seamless changeover with no disruption to site operations.

The Walbrook Building was used as an early implementation site, allowing our teams to closely monitor the financial and operational impact of the new supply arrangement.

## The Results

The transition delivered immediate financial benefits while maintaining service standards across the building.

The new procurement model also improved pricing transparency and simplified consumables management for the site team.

Key outcomes included:



### Cost Reduction

22% reduction in consumables costs



### Contract Savings

Approximately £30,000 saved across the contract term



### Annual Spend Reduction

Annual consumables spend reduced from £135,000 to £105,000

These savings were achieved without compromising product quality or supply reliability, demonstrating the value of strategic supplier partnerships.

The results at The Walbrook Building now serve as a benchmark for future Bunzl rollouts across the DOC Cleaning portfolio.



## Looking Ahead

Following the successful implementation at The Walbrook Building, DOC Cleaning is now exploring opportunities to roll out the Bunzl consumables partnership across additional sites within the portfolio.

By continuing to review supplier performance and procurement strategies, we aim to deliver long term cost efficiencies for our clients while maintaining the high standards expected from DOC Cleaning. The results at The Walbrook Building demonstrate how a carefully managed transition can deliver measurable savings while maintaining service quality and continuity.

For clients considering similar improvements to their consumables strategy, our partnership with Bunzl provides a proven, scalable approach that can be adapted to the specific needs of each building.

## About DOC Cleaning

DOC Cleaning is a family-owned business with over 50 years of experience delivering professional cleaning services, with a portfolio spanning cultural landmarks, corporate headquarters and commercial spaces across the UK. As we continue to grow, we remain committed to building trusted partnerships, investing in our people and innovating for a cleaner, more sustainable future.

[www.doccleaning.com](http://www.doccleaning.com) 

[helpdesk@doccleaning.co.uk](mailto:helpdesk@doccleaning.co.uk) 

01279 944 332 

